

Research Institutions & Strategic Alliances



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Technology Commercialization in Universities



Unlocking the Potential of Research Institutions: Exploring their Value Before Alliances

In drug development

- Universities (Federally Funded)
 - Basic Research
 - Targets
 - Pathways
 - Animal Models
 - Drug Discovery Tools/Methods
 - Validation of Targets
 - High Throughput Screening
 - Identification of Lead Compounds
- Biotech/Pharma
 - Validation of Targets
 - High Throughput screening
 - Identification of Lead Compounds
 - Medicinal Chemistry
 - Clinical Trials
 - Development and marketing of drug discovery tools/methods
 - Product sales



Unlocking the Potential of Research Institutions: Exploring their Value Post-Alliance

- IP co-management
- Collaborative research
- Technology transfer from the labs
- Staffing resources, interns
- Scientific advisors
- Core research facilities
- M2D2 Model