



**ANGEL INVEST BOSTON**

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# TOPICS

- Capitalization Tables
- Deal Documentation
- Use of Funds
- Risk Control



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# CAPITALIZATION TABLES

- What are “cap tables”?
- What do I need to know about them?
- Where can I learn about cap tables?
- What are some of the pitfalls of cap tables?



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# DEAL DOCUMENTATION

- How is early-stage funding documented?
  - Preferred Share Agreement
  - Convertible Notes
  - SAFEs (Simple Agreement on Future Equity)



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# USE OF FUNDS

- Typical use of funds for early-stage company
  - Build prototype
  - Get its own lab space
  - License technology
  - Hire developers or scientists



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# RISK CONTROL

- How to communicate to friends and family the riskiness of early-stage investments?
- What is meant by a portfolio approach?
- Why are proper deals docs essential?
- Can or should you protect early investors against future dilution?



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